

## Safety first

Sandvik Ireland – LTI Free since 2012



Emergency exit



Assembly point



Protective equipment



Emergency number



Psychological safety



First aid kit



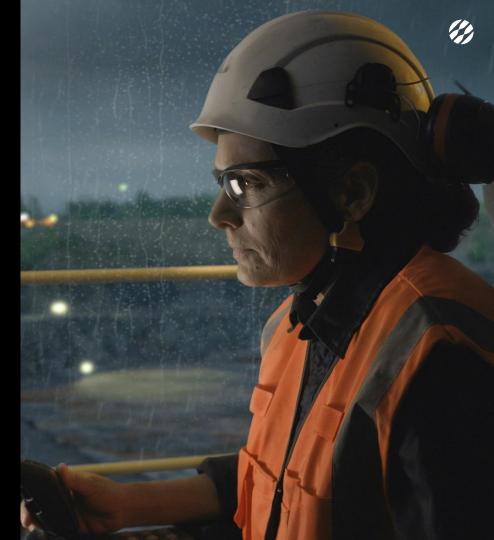
Health and well-being



In case of emergency



Cyber security



### **Brian Carroll**

- Regional Manager Sandvik Ireland & UK
  - General Manager Sales Entity UK&Ireland
- Kilkenny, Ireland
  - (close to Vedanta Resources The Lisheen Mine and Lundin Galmoy Mines projects)
- Married to Siobhán since 2009
  - 2 daughters, Isabella (12) & Emma (11)
- Interests
  - Family, Running, Athletics, DIY, Gardening, Hiking, Hurling, Rugby & Liverpool FC
- Career
  - 1999 Tamrock (Sandvik) Apprentice Plant Fitter (mechanic)
  - 2003 Sandvik Plant Fitter (mechanic)
  - 2005 Sandvik Rebuild Facility Workshop Supervisor
  - 2009 Sandvik Workshop Manager
  - 2012 Sandvik Works Manager Ireland
  - 2015 Sandvik Parts Service & Warranty Lead and Sales Manager Mining Ireland
  - 2021 Sandvik Operations Manager IRE & Manager of UG Eq. Sales ST NWE
  - 2023 Sandvik Business Line Manager P&S SA NEUR
  - 2024 (Oct) Sandvik Regional Manager Sandvik Ireland & UK ST CEU & UK/Ireland





# Sandvik Ireland and UK

### Where we are...



Sandvik Mobile Crushers PU BALLYGAWLEY

Sandvik DI Logistics DUBLIN



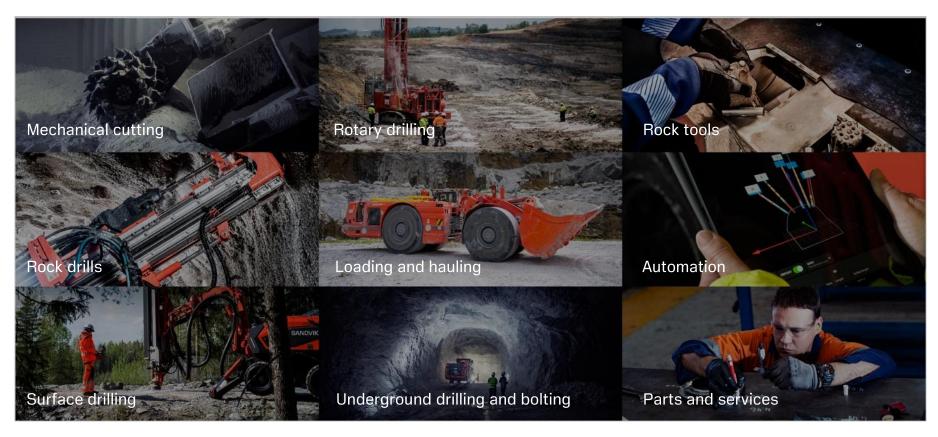
Sandvik Rebuild and Repair Workshops - Ireland & UK PORTLAOISE



Sandvik Mining and Construction Ltd SWADLINCOTE

### What is our sales offering...





### What we do (excluding sales)...



#### Rebuild Programme



Sandvik Ireland & UK offer a comprehensive like – new rebuild program for your equipment at a much lower cost than a comparable new machine

- Detailed audit inspection
- Disassembly down to the bare chassis
- Full recondition of major components
- Reassembly
- · Performance testing
- Full repaint
- Customer inspection FAT & SAT Tests
- Warranty assured on delivery



#### Component Repair



Sandvik Ireland & UK have the capability to offer a wide range of repair options for all your hydraulic cylinders and components which will and maximise your machines productivity at the lowest possible cost

- Machine Hydraulic Components
- Hydraulic Cylinders (including 3rd party)
- Transmissions
- Powertrain components
- Rockdrills
- etc



#### **OEM Aftermarket Expertise**



comprehensive range of parts & service options to ensure that you receive maximum production from your equipment

- Detailed technical audits
- Onsite Support
- Major component service exchange options
- Operator training
- Permanent Onsite Service Team/Mine Contract
- Dedicated Field Service Technicians





# Public Perception of the Mining Industry



### Public Perception of the Mining Industry



Dirty Unattractive Industry

Difficulty in recruitment and employee retention



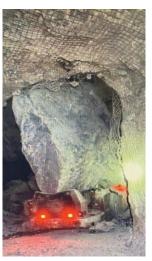
**Environmental Impact**Long-lasting damage

Long-lasting damage and harm to our environment



Dust, Noise and Fumes

Enclosed environment underground makes work conditions difficult



Rockfalls and Danger

Danger from unsupported ground and loose rock



**Serious Injuries** 

Work is hazardous with danger around every corner



**Fatalities** 

Potential for loss of life is part of the job and isn't surprising



### Future Perception of the Mining Industry



**Healthy, Content and Effective Employees** 

Here you can add a bullet list or just plain text.



**Cleaner and Efficient Mining** 

Here you can add a bullet list or just plain text.



"Sunshine" Mining

Fresh clean surface/remote environment



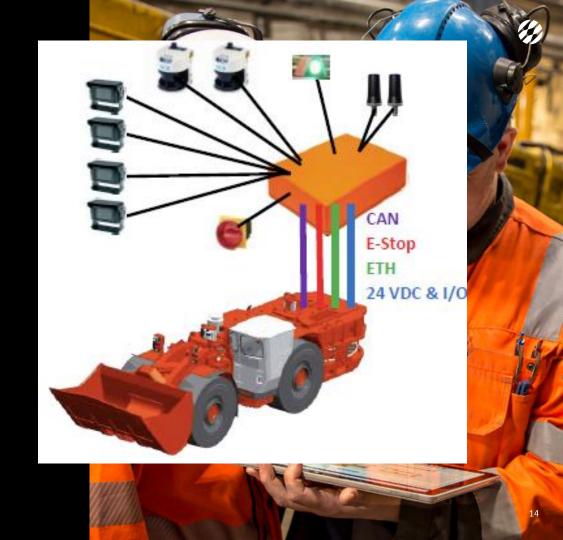
# Sandvik Digital Technology

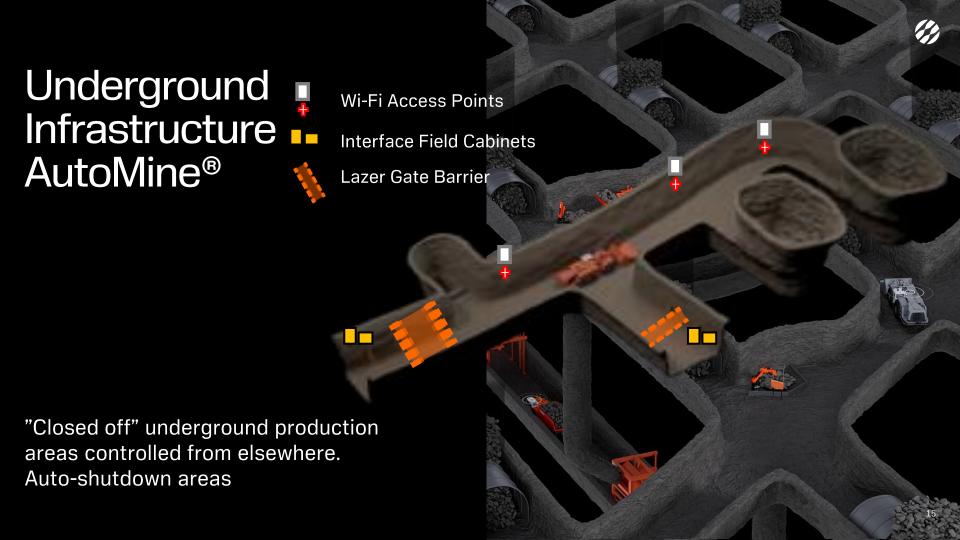


# **Automation in Action**

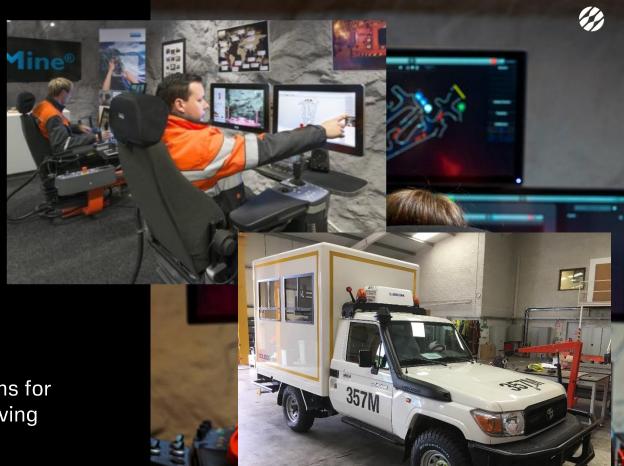
# Equipment Infrastructure AutoMine®

Standard Mining equipment retrofitted or factory build with Automation kits onboard. Diesel and Battery machines





# Surface Infrastructure AutoMine®



Remote/Removed control stations for underground Operations – removing the operator to a safe clean environment





# **BU Automation Offering Solutions**

#### **AutoMine® Underground**

- AutoMine® Loading and Hauling
  - Loaders
  - Trucks
- AutoMine® Underground Drills
  - DL series



#### AutoMine® Surface

- AutoMine® Boom Drills
  - DI650i (AutoCycle Ready/AutoMine® features)
  - Pantera DP1100i P1500i, DP1600i
- AutoMine® Rotary Drills
  - DR410i
  - DR412i
  - DR413i
  - DR416i



#### **Newtrax – OEM Agnostic**

### Collision Avoidance System (CAS)

- OptiMine® Proximity Detection System (PDS)
- OptiMine\* Advanced Proximity Detection System (APDS)
- Collision Avoidance System (CAS)
- Operations Management



#### **UFR – OEM Agnostic**

- UFR Autonomy
- UFR AutoLog
- UFR HolePrep
- UFR Haulage





## Connected sites

+200

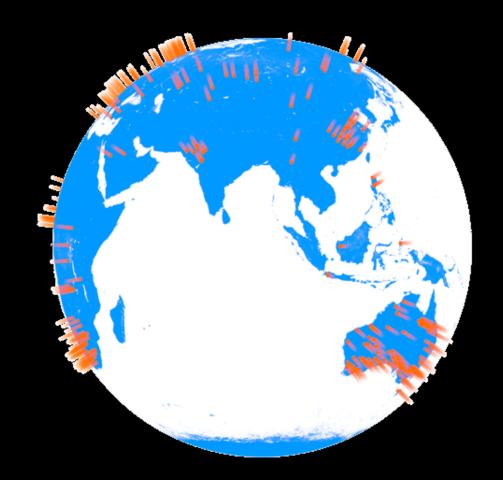
My Sandvik digital services

+100

OptiMine®/ Newtrax

+110

AutoMine®









brian.carroll@sandvik.com

Thank You

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